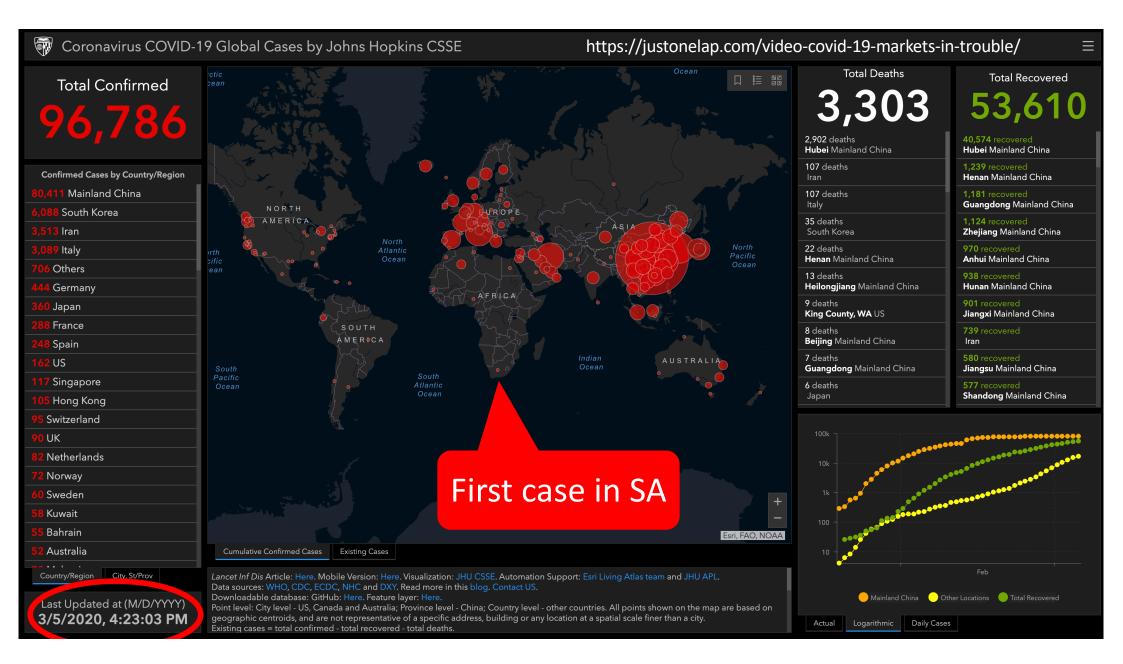
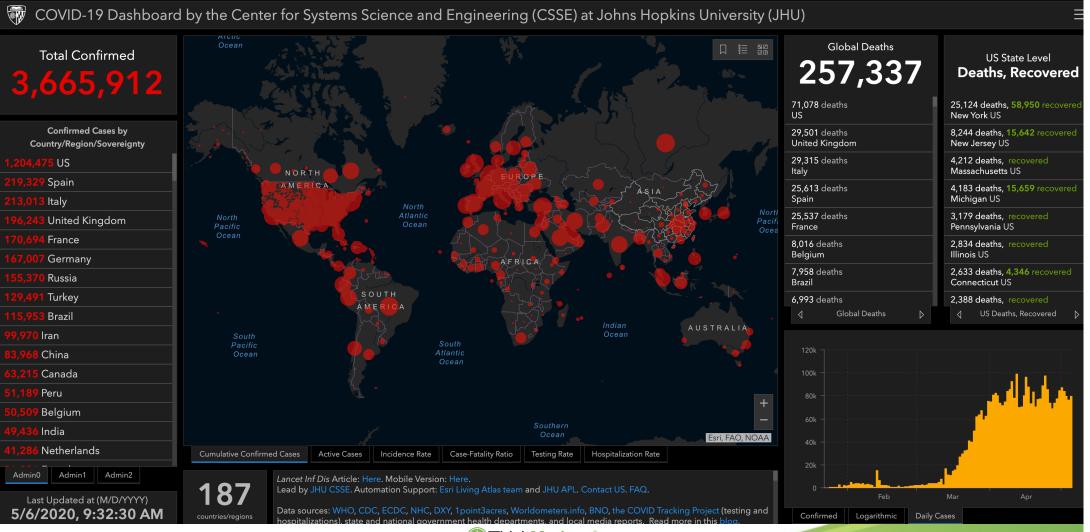


The economic data so far

Simon Brown 6th May 2020



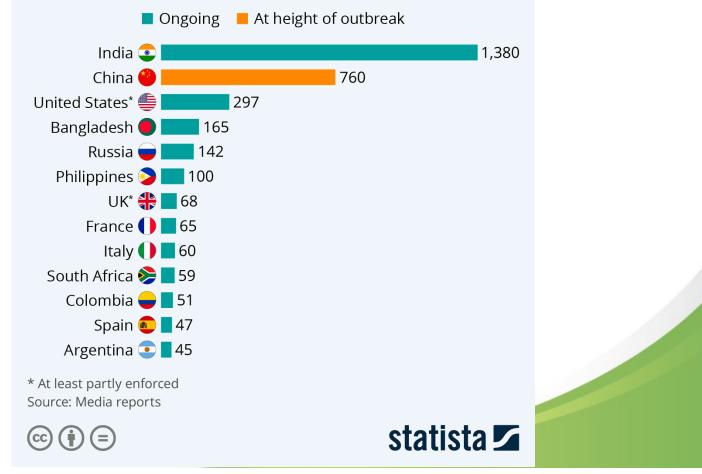




This is not a drill

The Size of Coronavirus Lockdowns

Number of people placed on enforced lockdown due to the coronavirus pandemic, per country (in million people)

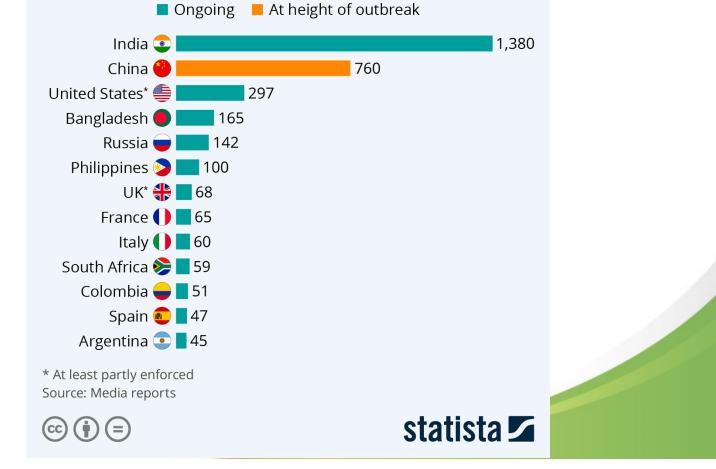


Not in lockdown

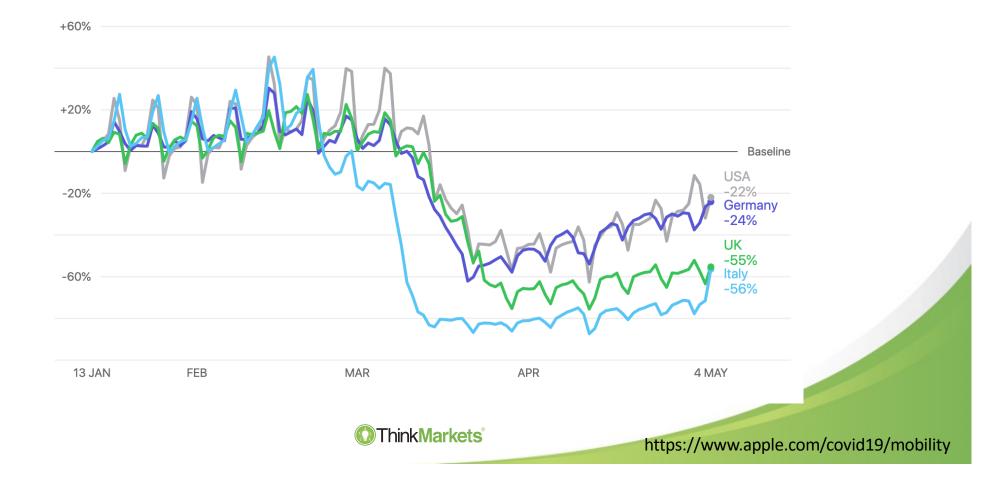
- Indonesia
- Nigeria
- Pakistan
- Brazil
- Mexico

The Size of Coronavirus Lockdowns

Number of people placed on enforced lockdown due to the coronavirus pandemic, per country (in million people)



Apple mobility data

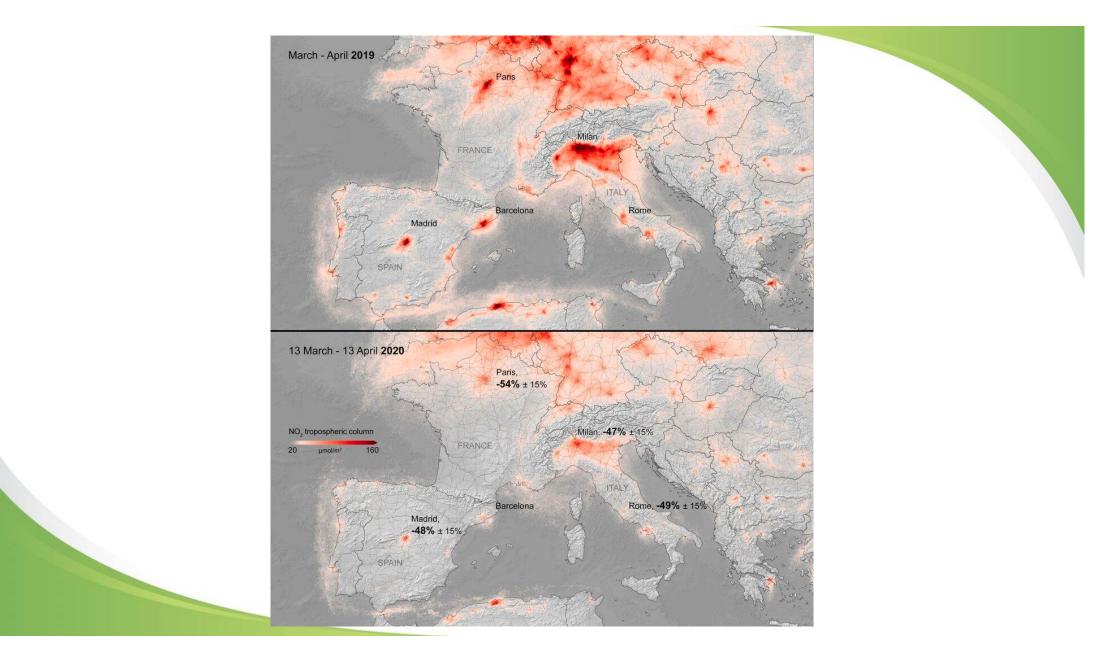


Apple mobility data ~ South Africa



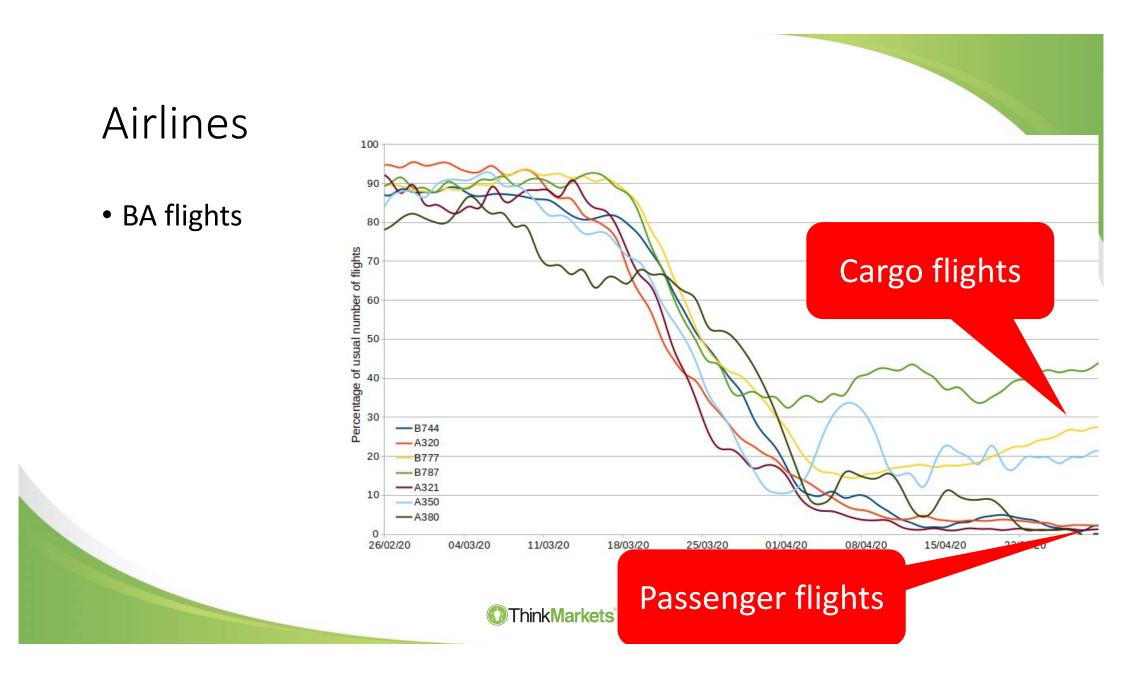


© FT





Hard data



Airlines



Transportation Security Administration

• US passenger travel

Best throughput since 29 March

Date	Total Traveler Throughput	Total Traveler Throughput (1 Year Ago - Same Weekday)	
5/3/2020	170,254	2,512,598	
5/2/2020	134,261	1,968,278	
5/1/2020	171,563	2,546,029	
		93.3% down on previous year	

Airlines

• Comair



"it is not anticipated that Comair will commence operating prior to October or November 2020"

Cautionary 30 April 2020

Airlines

• Comair



"The best option to ensure the long-term survival of the Company is to implement business rescue" 05 May 2020

Personal spending

- South Africa
- Vehicle sales April ~ 574
 - -98.2% year-on-year
- Is the money being saved?
 - Not if you lost an income



Personal spending

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- Vehicle sales April ~ 574
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- Is the money being saved?
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GDP

- Quarter-on-Quarter (QoQ)
 - Annual less bad right now
- Seasonally adjusted
- 1st quarter 2020 (Jan Mar)
- Early numbers = flash
 - Will be adjusted in time

- China -6.8% (first negative since 1992)
- US -4.8%
- EU -3.5%
- France -5.8%
- Italy -4.7%
- Spain -5.2%
- UK ~ 13 May
- Germany ~ 15 May
- South Africa ~ 30 June

- Quarter-on-Qu
 - Annual less
- Seasonally adju
- 1st quarter 202
- Early numbers
 - Will be adju

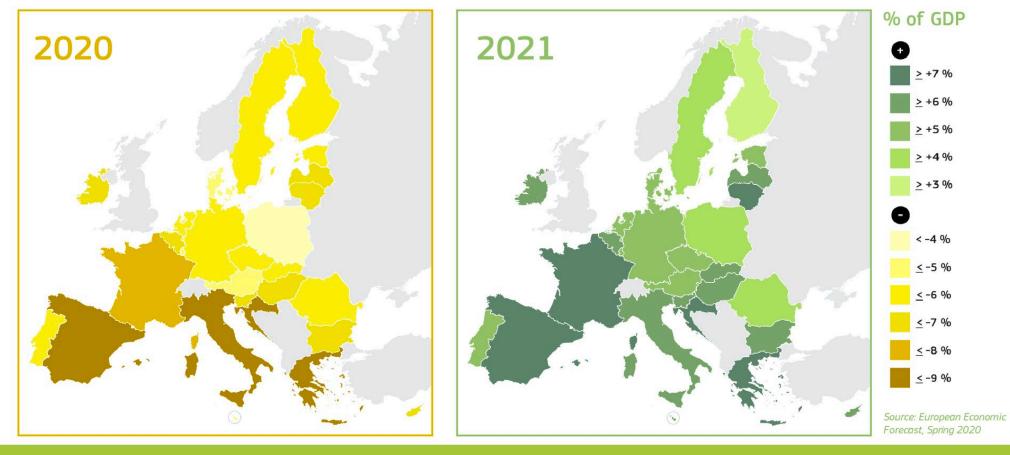
(real GDP, annual percent change)	2019	2020	2021
World Output	2.9	-3.0	5.8
Advanced Economies	1.7	-6.1	4.5
United States	2.3	-5.9	4.7
Euro Area	1.2	-7.5	4.7
Germany	0.6	-7.0	5.2
France	1.3	-7.2	4.5
Italy	0.3	-9.1	4.8
Spain	2.0	-8.0	4.3
Japan	0.7	-5.2	3.0
United Kingdom	1.4	-6.5	4.0
Canada	1.6	-6.2	4.2
Other Advanced Economies	1.7	-4.6	4.5
Emerging Markets and Developing Economies	3.7	-1.0	6.6
Emerging and Developing Asia	5.5	1.0	8.5
China	6.1	1.2	9.2
India	4.2	1.9	7.4
ASEAN-5	4.8	-0.6	7.8
Emerging and Developing Europe	2.1	-5.2	4.2
Russia	1.3	-5.5	3.5
Latin America and the Caribbean	0.1	-5.2	3.4
Brazil	1.1	-5.3	2.9
Mexico	-0.1	-6.6	3.0
Middle East and Central Asia	1.2	-2.8	4.0
Saudi Arabia	0.3	-2.3	2.9
Sub-Saharan Africa	3.1	-1.6	4
Nigeria	2.2	-3.4	2.4
South Africa	0.2	-5.8	4.0

Looks optimistic?

t negative since 1992

Below SARB and treasury

Growth map





European Commission

Economic and Financial Affairs

PMI ~ <u>manufacturing</u>

- Local April PMI
 - Business activity 5.1
 - New sales orders 8.9
 - Lowest ever
 - 2008/9 low 30s previous worst

Most up-to-date

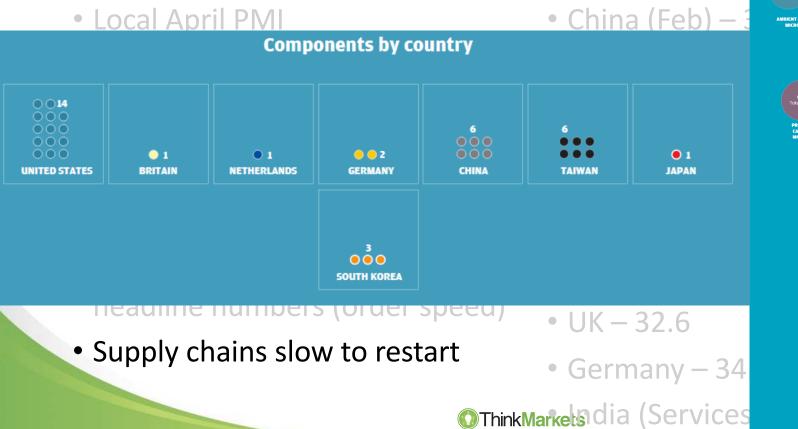
data

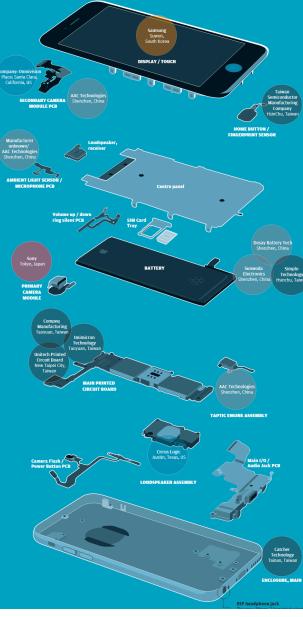
- Some statistical oddities in headline numbers (order speed)
- Supply chains slow to restart

- China (Feb) 35.7
 - Mar 52.0 / Apr 50.8
- US 41.5
- EU 33.4
- France 31.5
- Italy 31.1
- Spain 30.8
- UK 32.6
- Germany 34.5

OThink Markeladia (Services) - 5.4







Unemployment

- US initial claims
 - Current = 30.3m in 6 weeks
 - Entire 2008/9 recession
 - 32million

US unemployment rate due Thursday

- To mid April 2020
 - US labour force +/- 160million
 - Expected +/- 16%
- Local unemployment
 - Always been a horror
 - +35% likely

Surge in initial claims continues

Weekly initial unemployment insurance claims



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Commodities

- WTI negative late April
 - Price has recovered
 - Demand gone
- Brent also under pressure
 - But well off the lows
- Oil producer nations will struggle
- PGMs
 - Demand disappeared (vehicle sales)
- Gold
 - Safe haven
 - But sells off when markets collapse





Tax revenue?

- SARS tax loss of up to R285bn Kieswetter
- No hard numbers yet
- But think;
 - VAT
 - Income tax
 - Company profit
 - Fuel levy
- This will be global



Results so far

- Local
- To end February / March 2020
 - Doesn't tell us much
- Clicks & Capitec* no dividend
 - Clicks has R2.3billion cash
 - Capitec responding to SARB & cautious
- REITs liquidity risks
 - REIT status under threat
 - 75% distributable income as dividend
 - But liquidity risk even bigger

ThinkMarkets* I hold as at 6 May 2020 ~ www.simonbrown.co.za/portfolio

Results so far

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• US

- To end March 2020
 - Apple ~ some weakness
 - Amazon ~ strong
 - But \$4bn COVID-19 costs next Q
 - J Crew chapter 11 bankruptcy
 - Buffett bailed on airlines
- Guidance is being pulled

ThinkMarkets^{*} I hold as at 6 May 2020 ~ www.simonbrown.co.za/portfolio

Stimulus packages

- US
 - Very aggressive
 - +US\$3trillion
- EU
 - Fraught with negotiations
 - Euro500billion
 - Individual countries also doing

- South Africa
 - Cautious (we have little)
 - R500billion
 - But not all 'hard' money
 - R200billion under writing loans
 - Social grants a real impact on poor



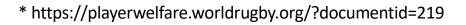
Sport

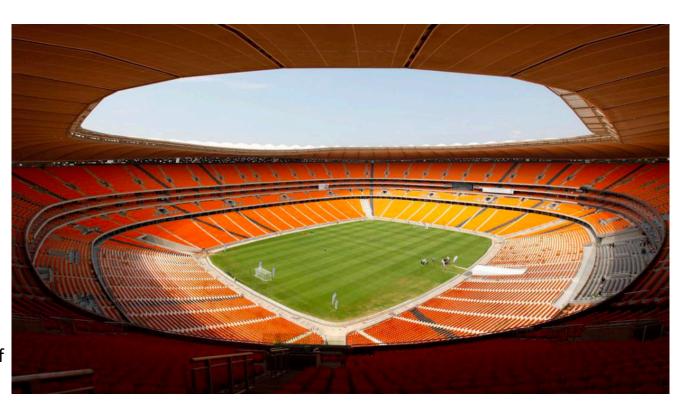
- Not happening in 2020
 - Logistics are impossible
 - Even for empty stadium
 - RugQuarantine;
 - Entire league
 - Support & medical staff
 - Media
 - Catering & accommodation
 - Bus drivers
 - by requires 250/game*
 - Excludes accommodation, transport & catering

Niche one off non-team events

Maybe

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Recession or depression?

- Recession
 - 2 quarters of negative GDP
- Severe recession
 - 3 quarters negative GDP
- How quickly can we rebound?
 - Depends on lockdown
 - Length
 - Severity
 - Adherence

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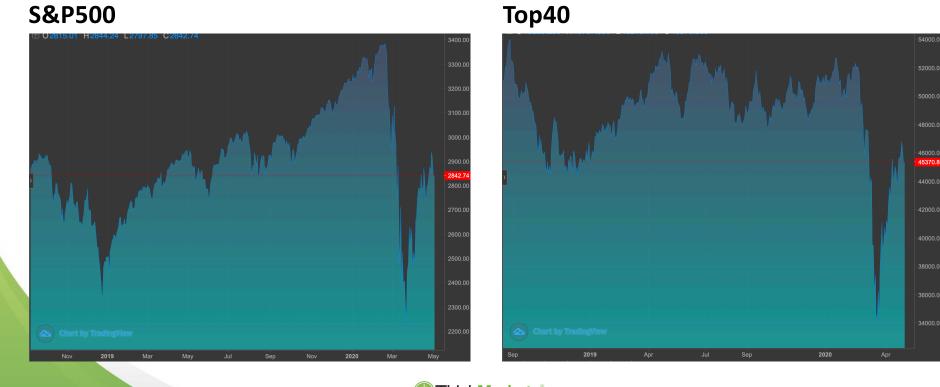
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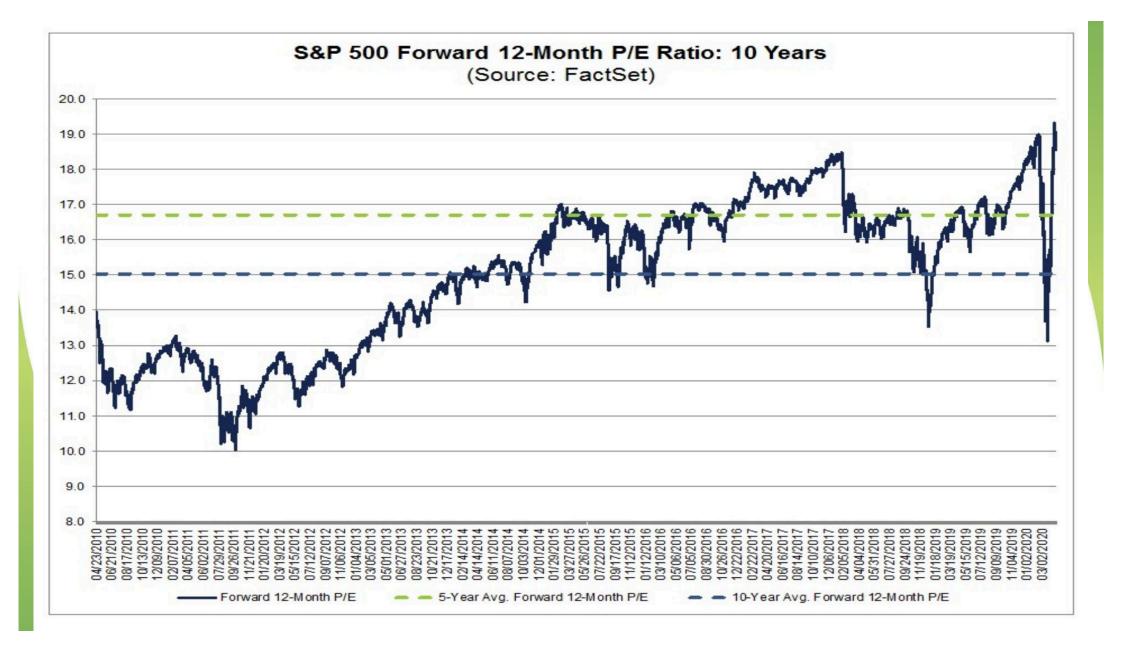
- Depression
 - "Long-term downturn in economic activity"
 - +4 quarters negative GDP growth?
- Absent a cure or vaccine
 - Lockdown will remain in some form
 - This hurts the economy
 - Recovery will be slow
 - US = fire quick & hire slow
 - Consumer confidence is low



Markets (April best month since 1987)



S&P500



Conclusion

- Most data is still early days
 - April PMI & US initial claims the exceptions (projecting massive Q2 GDP drop)
- But so far what we're seeing is bleak
 - This is impact of a necessary hard lockdown
- Lifting lockdown will give us new data
 - Lag of 3-4 weeks due to incubation / testing and lifting process is slow & staggered
 - Watching; Spain (13 Apr) / Germany (20 Apr) / New Zealand (27 Apr) / Italy (04 May)
- Expect Q2 data to be a horror show
 - PMI showing us how bad Q2 GDP will be, watch for May & June PMI
- How quick a bounce back for the economy?
 - Stock market says quick / epidemiologist way more cautious



What do I think?

- Ignore what markets are saying
 - Trade it for sure, but the market knows no more than we do



What do I think?

- Ignore what markets are saying
 - Trade it for sure, but the market knows no more than we do
- Cure or vaccine is what will improve the situation
 - Not promises, actual hard data. Currently vaccine earliest is H2 2021
- Watch countries lifting lockdown
 - Does infection rate start to rise again? Do they go back into lockdown?
 - Lockdown very hard to do for long periods. Mobility data shows that
- Severe recession = certainly / depression = very likely
 - Data so far is as bad (or worse) then I expected. Watch the data (economic / medical)
- COVID-19 will be here for a long while and it hurts
 - People are not all rushing out after lockdown (lack of confidence)

A last thought

- No new normal
- A chance at a new reality
 - That we get to define
- Once the pandemic ends*;
 - 54% of Americans say they want to work from home primarily
 - 75% say occasionally
 - 10% said would stay away from bars and restaurants for the rest of the year
 * IBM survey of 25,000 adult Americans during April 2020
- How soon do you;
 - Go to a bar? Take a flight?
- Elderly, sick, cautious?

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A last thought

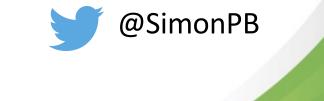
- No returning to pre COVID-19 economic activity
 - Not before 2022
 - Unless some miracle happens
 - Post lockdown is NOT back to normal
- So far, all projections have under shot
 - Expect economic data to be worse
 - Take longer to recover
- Confidence by all is what is needed
 - That's a long way off



Thank you & stay safe

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